



integrity
healthy marriages
connectors
passion to succeed this is who we are
strategizers
grit laugh a lot
resilient financially free
dress for success powerful
bring out the best in each other tenacious

walk by faith Romans 8:37
pursue excellence
servant leaders stand up to a challenge

flippen awesome bring hope and cheer to everyone we meet
#MACattack authentic
confident connect to the heart

CINDY MACHADO-FLIPPEN
EXECUTIVE SENIOR SALES DIRECTOR

DECEMBER 2016 NEWSLETTER
NOVEMBER RESULTS

1ST LINE DIRECTORS



Esther Sue
BMW/SENIOR



Denise
EQUINOX



Laurie



Nancy

2ND LINE DIRECTORS



Debbie

#MACmovement
#BeyondDreamBig
\$45,000 Wholesale
20 Reds
15 Directors
10 Car Drivers
by Christmas!

INCREDIBLES!



Carolyn
TEAM LEADER



Jayme
TEAM LEADER



Mary
TEAM LEADER



Libra
TEAM LEADER



Elizabeth
STAR TEAM B.



Rebecca
STAR TEAM B.



Alison
STAR TEAM B.



Denise
STAR TEAM B.



Dawn
STAR TEAM B.



Noelle
STAR TEAM B.



Cindy
STAR TEAM B.



YTD Court of Sales

Queen



Hannah
\$22,228

#2



Sheila

#4



Basheva

#3



Elizabeth

#5



Lisa



YTD Court of Sharing

Queen



Heather
1QTM

#2



Ashley

#4



Sheila

#3



Basheva

#5



Celestina

New Consultant Rewards!

Be a Pearl Girl!

Share with 3

Earn the NEW Pearls of Sharing Earrings!

Earn the NEW Pearls of Sharing Bracelet!

add 6

Earn the NEW Pearls of Sharing Necklace!

1

PEARL EARRINGS

Alyssa Johnson

PEARL BRACELET

Will it be you?

PEARL NECKLACE

Will it be you?



PERFECT START!

15 Faces in 15 Days



POWER START!

30 Faces in 30 Days

Eva Drew

POWER START PLUS!

30 Faces + 6 Sharing Appt. in 30 Days



New Business Owners

SHE SAID YES!

Delilah Badillo
Vicki Goss
Gladis S. Avila
Samantha Ojinaga

SHE ASKED!

Carolyn Rios
Sheila D. Goss
Denise A. Harris
Cindy Machado-Flippen

SEPT 16 -
DEC 15

Quarter 2 Star Tracking

	TOTAL	SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
Taub, Malka	\$5,531	STAR	STAR	STAR	STAR	STAR
Goss, Sheila D.	\$4,907	STAR	STAR	STAR	STAR	STAR
Edelmann, Elizabeth	\$3,948	STAR	STAR	STAR	STAR	\$852
Drew, Eva	\$3,801	STAR	STAR	STAR	STAR	\$999
Elbaum, Basheva	\$3,394	STAR	STAR	STAR	\$206	\$1,406
Struble, Dawn L.	\$3,010	STAR	STAR	STAR	\$590	\$1,790
Fanning, Heather L.	\$2,586	STAR	STAR	\$414	\$1,014	\$2,214
Micielli, Lisa M.	\$2,407	STAR	STAR	\$593	\$1,193	\$2,393
Barrett, Lisa	\$2,116	STAR	\$284	\$884	\$1,484	\$2,684
Cummings, Alison H.	\$1,651	\$149	\$749	\$1,349	\$1,949	\$3,149
Kramer, C. Renee	\$1,311	\$489	\$1,089	\$1,689	\$2,289	\$3,489
Harris, Denise A.	\$1,263	\$537	\$1,137	\$1,737	\$2,337	\$3,537
Schnitzler, Miriam	\$1,262	\$538	\$1,138	\$1,738	\$2,338	\$3,538
Banke, Libra C.	\$1,260	\$540	\$1,140	\$1,740	\$2,340	\$3,540
Rios, Carolyn	\$1,103	\$697	\$1,297	\$1,897	\$2,497	\$3,697
Garvin, Joanne	\$1,085	\$715	\$1,315	\$1,915	\$2,515	\$3,715
Kaplan, Kelsea	\$1,002	\$798	\$1,398	\$1,998	\$2,598	\$3,798
Bermudez, Sarah	\$953	\$847	\$1,447	\$2,047	\$2,647	\$3,847
Ziemer, Bonita L.	\$936	\$864	\$1,464	\$2,064	\$2,664	\$3,864
Santaniello, Becky	\$773	\$1,027	\$1,627	\$2,227	\$2,827	\$4,027
Durand Batres, Melody A.	\$738	\$1,062	\$1,662	\$2,262	\$2,862	\$4,062
Francis, Angela J.	\$703	\$1,097	\$1,697	\$2,297	\$2,897	\$4,097
Tauber, Bracha E.	\$677	\$1,123	\$1,723	\$2,323	\$2,923	\$4,123
Non, Lynn K.	\$668	\$1,132	\$1,732	\$2,332	\$2,932	\$4,132
Barbour, Joy E.	\$666	\$1,134	\$1,734	\$2,334	\$2,934	\$4,134
Vedani, Ashley	\$628	\$1,172	\$1,772	\$2,372	\$2,972	\$4,172
Goss, Vicki	\$605	\$1,195	\$1,795	\$2,395	\$2,995	\$4,195
Imperio, Irene A.	\$605	\$1,195	\$1,795	\$2,395	\$2,995	\$4,195
Scimeca, Tara	\$604	\$1,196	\$1,796	\$2,396	\$2,996	\$4,196
Dillon, Charis	\$603	\$1,197	\$1,797	\$2,397	\$2,997	\$4,197

Quarter 2 Star SEPTEMBER 16 - DECEMBER 15

- ALL-STARS GET INVITED TO THE EXCLUSIVE QUARTERLY STAR PARTY
- STARS GET TO ORDER THE NEW PRODUCTS EARLY!
- SEMINAR RECOGNITION
- STARS GET TO PICK A FABULOUS PRIZE FROM THE MK STAR BROCHURE
- STARS GET CUSTOMER/TEAM MEMBER REFERRALS FROM CORPORATE





Slide into Success!



Place \$300 in wholesale orders in a calendar month and receive your monthly charm!



BONUS

Earn a Pink Crystal for every \$700 week!



Earn a Silver Bee for every new Team Member!



Earn your bracelet with \$600 w/s in 1 month or 2 consecutive months of \$300 w/s.



THE SHAW NATIONAL AREA PROUDLY INTRODUCES THE

PERFECT 12

GROUP APPTS	ACTIVITY	REWARDS
12	<ul style="list-style-type: none"> 12 group parties or 60 faces 12 career surveys \$1200 w/s (sell \$2400 retail) Weekly focus: 3 + 3 + \$300 w/s (sell \$600 retail) 	<p>SAME AS 8 PLUS: PRIVATE 15 MIN FACETIME STRATEGY CALL W/ PAM + YOU AND YOUR FAMILY FEATURED IN SHAW AREA NEWSLETTER!!</p>
8	<ul style="list-style-type: none"> 8 group parties or 40 faces 8 career surveys \$800 w/s (sell \$1600 retail) Weekly focus: 2 + 2 + \$200 w/s (sell \$400 retail) 	<p>SAME AS 6 PLUS: PRIVATE Q&A HANGOUT W/ PAM (ASK HER ALL THE JUICY QUESTIONS YOU WANT.)</p>
6	<ul style="list-style-type: none"> 6 group parties or 30 faces 6 career surveys \$600 w/s (sell \$1200 retail) Weekly focus: 1-2 + 1-2 + \$150w/s (sell \$300 retail) 	<p>SAME AS 4 PLUS: CONGRATULATIONS VOXER FROM PAM</p>
4	<ul style="list-style-type: none"> 4 group parties or 20 faces 4 career surveys \$400 w/s (sell \$800 retail) Weekly focus: 1 + 1 + \$100 w/s (sell \$200 retail) 	<p>UNIT RECOGNITION NAME FEATURED IN SHAW AREA NEWSLETTER</p>

*A group appointment must include a hostess plus minimum of two friends.
**Tracking must be turned into your Director by her deadline for rewards.

IT'S PARTY X

Log your parties on the MAC app by the 5th midnight

On the 6th of every month

I will do a drawing!

Every booking gets you in!

When we have 100 UNIT bookings I will do an EXTRA BONUS drawing!



December

Place a cumulative \$600* or more wholesale Section 1 order, you can receive this gorgeous bracelet with a quote that reflects Mary Kay Ash's legacy of love.



Embracelet Achievers

- BASHEVA ELBAUM
- CINDY MACHADO-FLIPPEN
- SHEILA D. GOSS
- HEATHER L. FANNING
- ELIZABETH EDELMANN
- LISA BARRETT
- DENISE A. HARRIS
- MALKA TAUB
- LISA M. MICIELLI
- DAWN L. STRUBLE
- ALISON H. CUMMINGS
- LIBRA C. BANKE
- MIRIAM SCHNITZLER
- EVA DREW
- JOY E. BARBOUR
- VICKI GOSS
- KELSEA KAPLAN
- CHARIS DILLON
- BRACHA E. TAUBER



Debut as a brand new Sales director from 7/1- 12/31 and receive these bonus perks.

ALL DIQs are invited to attend Leadership Conference in New Orleans

From
Mary Kay
Corporate



- \$500 check from corporate at leadership
- \$500 check at Seminar
- Class of 2017 Ring
- Vince Camuto Handbag
- Necklace and Earring Set

From
your Sales
Director



- Special "Director Go" resource kit
- Shoes to match your New Suit

WE ARE TAKING A CARIBBEAN CRUISE!



- Complete 1 Company Court and you are invited
- Complete Double Star and I pay half of your cruise*
- Complete Triple Star and I pay for your whole cruise*

*the cost of cruise excluding transportation to and from

PICCOLLAGE

DOLLER AREA PRESENTS

January Jumpstart

EMBRACE YOUR DREAM
in 2017

Join us for breakthrough training that will take you
to the next level in your business! Motivation! Inspiration!
Education! Prizes, and, of course, Surprises!

January 7th
9:30am-3pm

Homewood Suites by Hilton Newburgh-Stewart
180 Breunig Road
New Windsor, NY 12553

- \$35 per person paid by December 1, 2016 non-refundable
- \$45 per person December 2-31, 2016 non-refundable
- Register at www.audreydoller.com
- Coffee & Tea & Water Service all day and Lunch Buffett will be served

*Special
Guest
Speaker*

Cindy
MACHADO-FLIPPEN
Executive Senior Director



Recognition

New Career Levels as of January 1, 2017
Star Consultants for quarter ending
December 15, 2016
Embrace Your Dreams Winners
Special Recognition for Consistent
Embrace Your Dreams
Bracelet Winners!

doller
FUTURE NATIONAL AREA



Cindy Machado-Flippen

EXECUTIVE SENIOR SALES DIRECTOR

214 BARTON SPRINGS RD APT 1710
AUSTIN, TX 78704

Unit Goals #FLIPPENAWESOME

- 20 New Consultants
- \$45,000 Wholesale
- 28 Bracelet Winners
- 100 Unit Bookings by the 5th



Place \$600 in wholesale orders during the month of October and receive this gorgeous Embracelet!



- Kathleen Calabrese 3-Dec
- Heather L. Fanning 3-Dec
- Tammy Picone 5-Dec
- Vicki Parietti 6-Dec
- Ruthanne Prunzion 9-Dec
- Carolyn Rios 12-Dec
- Sharon Wilton 13-Dec
- Alison Merena 16-Dec
- Rene Chin 19-Dec
- Jessica Nisky 21-Dec
- Robin Lynn Supplee 21-Dec
- Danielle Cherrick 22-Dec
- Doris Newman-Roberts 22-Dec
- Ellen C. Smith 23-Dec
- Celestina Ando 24-Dec
- Lisa Barrett 24-Dec
- Deborah A Cordo 26-Dec
- Megan Hartigan 28-Dec
- Jill M. Kareta 28-Dec
- Danielle Dagata 30-Dec
- Joy A Gallagher 30-Dec
- Kelly Ann Shannon 31-Dec

- Heather Corinne Rowens 12th
- Kristie Walker 12th
- Becky Mary Flanagan 12th
- Maria Morello 11th
- Carolyn Johnson-Erb 8th
- Jennifer Lauren Leveille 7th
- Diane Marie Kostrzewa 6th
- Carolyn Rios 4th
- Arelis Dubose 3rd
- Susan Greenbaum 3rd
- Carolyn Mees Mathieu 3rd
- Debbie Pellegrino 2nd
- Cheryl Fils-Aime 2nd
- Sarah Bermudez 2nd
- Tammy Martini 2nd
- Leslie Ann Sampson 2nd
- Courtney Paige Weitzer 1st
- Theresa Santos 1st
- Jill Forte 1st